

Fall 2010



Effective Proofreading, Revising & Editing

**Instructor
George Knox**

Rhetorical Strategy (PAT)

1. **Purpose**
 - i. Topic
 - ii. Goals (Inform, persuade, entertain, record, respond, etc.)
 - iii. Requirements (Schedule, materials, budget, tools, delivery, etc.)
2. **Audience**
 - i. Who? Multiple audiences?
 - ii. Expectations (Content, style, delivery, etc.)
 - iii. Requirements (Schedule, delivery, materials, etc.)
3. **Technique**
 - i. Format
 - ii. Style
 - iii. Delivery

Purpose and audience **MUST** be analyzed before effective choices in technique may be made.

The 4 P's (TVFR's Approach to Writing Reports)

- What's the **Problem**?
 - *Why am I writing this document? Am I responding to a request? Am I making a request? Am I documenting findings? Am I clarifying information? Am I reporting action taken?*
- What's the **Policy**?
 - *Which policy or policies are relevant to this problem? Is the audience aware of and understand the relevant policies? Do I need to document compliance? How should I document noncompliance?*
- What's the **Practice**?
 - *How is this problem normally handled? Are our procedures known and understood? Does this problem have special considerations? How do I best communicate what we do or have done?*
- What's the **Proposal**?
 - *What do I want the audience to do? Is my "Request for Action" clear? How do I get the audience to respond to my request?*

Approach *content, format* and *delivery* with these in mind to ensure consistency and quality of message.

Proofreading

Purpose: Locate and mark errors and needed changes in a document.

General Strategies:

- Approach w/ *fresh eyes*. (Wait before proofing or use another proofreader.)
- Know why you are proofreading. (Proof ideas and flow for revision; proof sentence structure and grammar for editing.)
- Proofread for the audience. (Look for what the reader will stumble on or miss.)
- Mark the problems; don't fix them. (Proofreading is not revision or editing.)
- Proof multiple times. (Proof at least once for revision and once for editing.)
- Look for necessary changes only. (Don't create a new document.)
- Read both silently and aloud. (This tests both meaning and flow.)
- Proofread in *chunks*. The order typically doesn't matter.

Proofreading for Revision

Purpose: Check content and order for clarification or restatement. The writer "becomes" the reader, asking, "Does this make sense? Does it work?"

- Read for overview. Does the document present ideas effectively and appropriately? Does the document *flow*? Is *formality* appropriate?
- Determine purpose of document.
- Find the main point or thesis. Does it match the purpose?
- Find the evidence or details. Do these support the main point?
- Check paragraph *order* and *weight*. Is order and development effective and appropriate?
- Proof individual paragraphs for relevance and transitions. Are all paragraphs needed and connected?
- Repeat as necessary.

Proofreading for Editing

Purpose: Find sentence-level problems. Spot awkward or unclear sentences, and mechanical (i.e., spelling, punctuation and grammatical) errors.

- Proofread at least two times. (Once for clarity and once for mechanical problems.)
- Be aware of your problem patterns as a writer (spelling, sentence structure, etc.). Check for these first.
- Find the topic sentence within a paragraph before the support sentences. (The topic sentence "drives" meaning.)
- Make sure each paragraph has only one topic sentence. (If the topic changes, start a new paragraph.)
- Check spelling separate from grammar & punctuation.
- Read sentences backwards to check spelling.
- Use writing assistants (spell-check, grammar-check), but don't use *autocorrect*. WA's don't catch all errors and frequently make grammatical misdiagnoses.

Stylistic Issues

Business Style

- Purposeful
- Persuasive
- Flexible
- Economical
- Reader-focused

Strategies

- Gain attention early in the document
- Clarify benefits to the reader
- Always include a “request for action” (direct or implied)
- Frontload a positive message/backload a negative message
- Use and repeat identifiable key words
- Explain technical or unfamiliar terms as needed
- Prepare for multiple audiences
- Avoid conversational and narrative styles
- Consider multiple modes of delivery

Technical Style

- Purposeful
- Informative
- Structured
- Economical
- Product/process-focused

Strategies

- Design document to be “used” rather than “read”
- Provide for document navigation
- Frontload most technical documents
- Use appropriate technical and industry terms including acronyms
- Create distinct document sections based on functional use
- Use technical graphics whenever possible
- Provide necessary caution and warning messages
- Prepare document for use within technical setting (e.g. factory floor)
- Consider multiple modes of delivery

Diction (Word Choice and Order)

Diction affects meaning, tone and emphasis.

- Use specific, familiar language to ensure understanding
- Use appropriate formality and connotation
- Avoid figures of speech, pretentious and sexist language
- Use active voice to emphasize the actor or subject of the sentence; use passive voice to emphasize results or object of the sentence
- Use direct/front loaded message to emphasize the main point early in the document (e.g. for “good” news)
- Use indirect/back loaded message to emphasize the main point later in the document (e.g. for “bad” news)

Common Document Formats

- **Letters** : Formal correspondence used for “official” business; Contractual significance; Signature required; External communications (usually)
- **Memos**: Less formal correspondence providing information, requesting action or documenting decisions; Internal communications
- **E-mail**: Less formal than letters and memos; May serve same functions as letters, memos or phone; “Electronic paper trail”; Internal and external communications
- **Reports**: Formal presentation of factual information or results (various formats)
- **Proposals**: Formal document meant to inform and persuade (various formats)
- **Executive Summaries**: Synopsis of report or proposal usually submitted as part of a larger document

Suggested Resources

- **Course Website:** <http://puck.topcities.com/workshop/tvfr/>
- **Keys for Writers: A Brief Handbook** , Ann Raimes
- **How 12 (Handbook for Office Professionals)**, James L. Clark, Lyn R. Clark
- **The American Heritage® Book of English Usage**
- **The Elements of Style**, William Strunk
On-line at <http://www.bartleby.com/141/index.html>
- **Merriam-Webster Dictionary & Thesaurus**
On-line at <http://www.m-w.com/dictionary.htm>
- **Common Errors in English**
On-line at <http://www.wsu.edu/~brians/errors/>
- **Better English Grammar**
On-line at <http://www.better-english.com/grammar.htm>
- **Public Records and Meetings Law**, Oregon Dept. of Justice
On-line at http://www.doj.state.or.us/public_records/index.shtml